BUREAU OF STATISTICS

YUKON RETAIL SALES

December 2006

1 Monthly Retail Sales, Yukon *(not seasonally adjusted)*

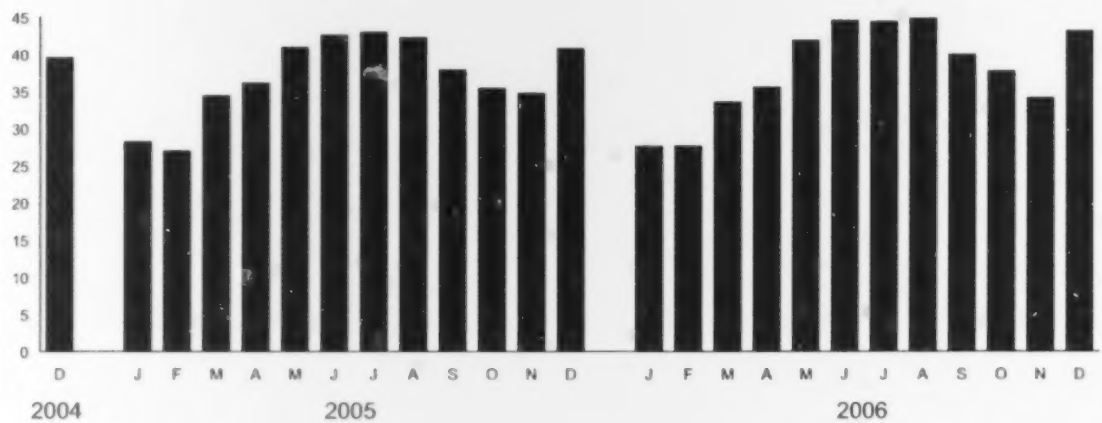
- Total preliminary retail sales in the Yukon for December were $43,230,000
- The December 2005 figure was $40,817,000
- The difference was an increase of.....$2,413,000
- As a percentage, the increase was 5.9%

Preliminary unadjusted estimates of Yukon retail sales for December 2006 increased 5.9% from figures for December 2005. Canada's retail sales were up 4.9% over the same time period.

On an annual basis, preliminary retail sales in the Yukon for 2006 totalled $455,725,000; an increase of $12,337,000, or 2.8% over the 2005 annual total of $443,388,000.

Retail sales in the Yukon follow a seasonal trend with higher sales during the summer months and lower sales in the winter. The month of December is the exception with strong retail sales during the Christmas season.

Yukon Monthly Retail Sales
December 2004 to December 2006



Each column represents a month of the year, with the first letter of the month's name listed below the column.

2007-02349/

2 Yukon Retail Sales *(not seasonally adjusted)*

		Monthly Sales	Change from Previous Month	Change from Same Month One Year Before	Year-to-Date Total Sales	Change from Year-to-Date One Year Before
		($000,000)	(%)	(%)	($000,000)	(%)
2006	Dec (p)	43.2	26.4	5.9	455.7	2.8
	Nov (r)	34.2	-9.5	-1.6	412.5	2.5
	Oct	37.8	-5.6	6.7	378.3	2.9
	Sep	40.0	-10.8	5.6	340.5	2.4
	Aug	44.9	0.9	6.3	300.5	2.0
	Jul	44.5	-0.2	3.5	255.6	1.3
	Jun	44.6	6.3	4.7	211.1	0.9
	May	42.0	17.8	2.5	166.5	-0.1
	Apr	35.6	5.9	-1.4	124.6	-0.9
	Mar	33.6	21.5	-2.3	88.9	-0.8
	Feb	27.7	0.2	2.5	55.3	0.2
	Jan	27.6	-32.3	-2.1	27.6	-2.1
2005	Dec	40.8	17.5	3.2	443.4	7.1
	Nov	34.7	-1.9	5.9	402.6	7.5
	Oct	35.4	-6.6	2.9	367.8	7.7
	Sep	37.9	-10.2	9.2	332.4	8.2
	Aug	42.2	-1.7	7.8	294.5	8.1
	Jul	43.0	0.9	5.6	252.2	8.1
	Jun	42.6	4.1	9.0	209.3	8.7
	May	40.9	13.3	16.2	166.7	8.6
	Apr	36.1	5.0	11.9	125.7	6.3
	Mar	34.4	27.5	11.1	89.6	4.2
	Feb	27.0	-4.4	2.5	55.2	0.3
	Jan	28.2	-28.6	-1.6	28.2	-1.6
2004	Dec	39.5	20.5	5.7	414.0	-1.8

(p)—Preliminary figures (r)—Revised figures

In December 2006, the unadjusted preliminary retail sales figure in the Yukon ($43,230,000) increased 26.4% from the revised figure for November '06 ($34,188,000). Sales increased by 17.5% from November '05 to December '05 and increased 20.5% from November '04 to December '04.

The preliminary annual retail sales figure for 2006 ($455,725,000) shows an increase of 2.8% over the annual sales figure for 2005 ($443,388,000).

3 Yukon Monthly Retail Sales by trade group *(not seasonally adjusted)*

		Total Sales	Automotive	Food and beverage stores	Clothing and accessories stores	Other Trade Groups*
				$ 000s		
2006 Dec	(p)	43,230	11,240	12,872	2,202	16,916
Nov	(r)	34,188	10,370	10,045	1,396	12,377
Oct		37,777	13,122	10,414	1,239	13,002
Sep		40,024	13,539	11,120	1,403	13,962
Aug		44,890	15,297	12,568	1,491	15,534
Jul		44,505	16,634	12,532	1,327	14,012
Jun		44,601	15,511	12,673	1,374	15,043
May		41,957	15,209	11,512	1,549	13,687
Apr		35,615	12,478	10,337	1,279	11,521
Mar		33,621	10,855	9,894	1,051	11,821
Feb		27,680	9,128	8,376	754	9,422
Jan		27,637	9,309	8,353	717	9,258
2005 Dec		40,817	10,783	11,946	2,076	16,012

(p)—Preliminary figures (r)—Revised figures

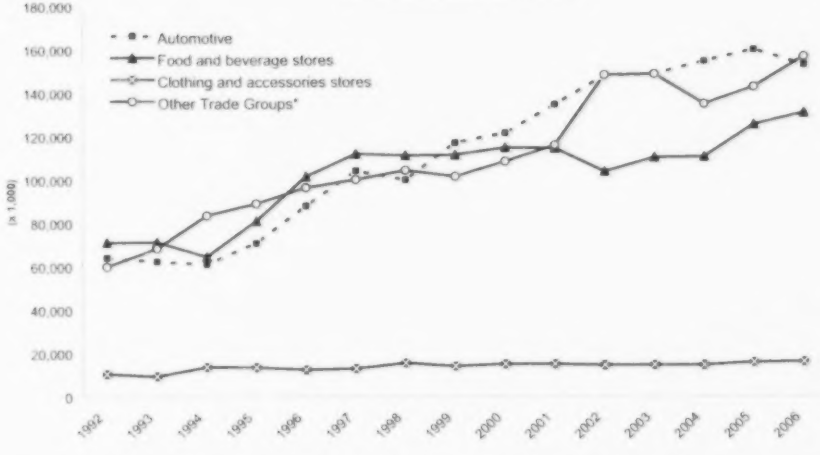
*See footnotes on page 4.

4 Yukon Annual Retail Sales by trade group *(not seasonally adjusted)*

	Total Sales	Automotive	Food and beverage stores	Clothing and accessories stores	Other Trade Groups*
			$ 000s		
2006 (p)	455,725	152,692	130,696	15,782	156,555
2005	443,388	159,821	125,325	15,569	142,673
2004	413,966	154,487	110,408	14,267	134,804
2003	421,648	148,563	110,130	14,396	148,559
2002	413,863	147,830	103,584	14,259	148,190
2001	379,591	134,517	114,417	14,845	115,812
2000	359,434	121,459	114,732	14,884	108,359
1999	343,723	117,034	111,381	13,898	101,410
1998	330,911	99,927	111,211	15,465	104,308
1997	328,844	104,065	111,914	12,831	100,034
1996	298,257	87,993	101,529	12,378	96,356
1995	254,013	70,757	80,927	13,424	88,905
1994	222,414	60,985	64,402	13,511	83,515
1993	211,028	62,281	71,181	9,293	68,273
1992	205,115	63,884	70,999	10,392	59,839

*See footnote on page 4.

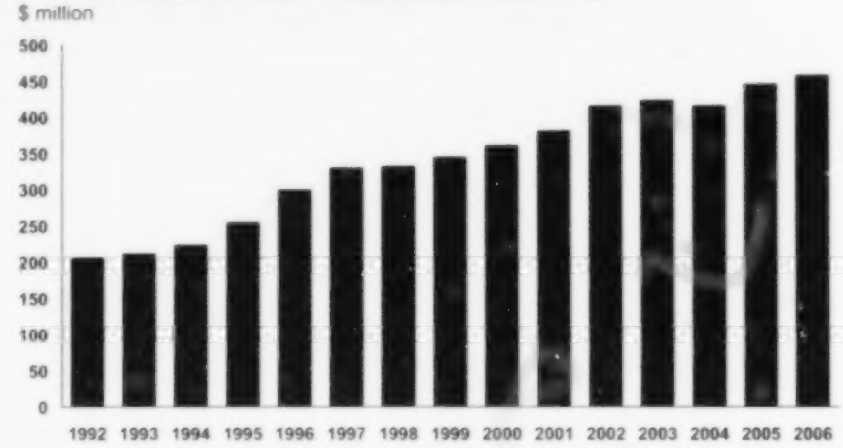
Retail trade by trade group, 1992-2006
(Not seasonally adjusted)



5 Retail Trade Survey Information

Retail sales figures obtained from surveys and GST remittances are a key monthly indicator of consumer purchasing patterns in Canada. Furthermore, retail sales are an important component of the Gross Domestic Product, which measures Canada's production, and are part of many economic models used by public and private agencies. The Bank of Canada relies partly on monthly retail sales estimates when making decisions that influence interest rates. Businesses use retail sales estimates to track their own performance against industry averages and to prepare investment strategies.

6 Retail Sales *(not seasonally adjusted)* Annual Estimates, 1992 to 2006



During the past 15 years, annual retail sales in the Yukon have ranged from a low of $205,115,000 in 1992 to the 2006 figure of $455,725,000. The largest increase in sales over the previous year occurred in 1996 when sales were up $44,244,000, or 17.4%, over sales in 1995. The only decrease in sales occurred in 2004, when sales fell $7,682,000, or 1.8%, from the 2003 figure.

Retail sales in the Yukon have increased each year since 1992 with exception of the slight decrease in 2004.

	Yukon		Canada	
	Retail Sales ($million)	% change from previous year	Retail Sales ($million)	% change from previous year
2006 (p)	455.7	2.8	391,388.8	6.4
2005	443.4	7.1	367,828.5	6.1
2004	414.0	-1.8	346,721.5	4.7
2003	421.6	1.9	331,146.6	3.6
2002	413.9	9.0	319,525.4	6.3
2001	379.6	5.6	300,447.9	4.4
2000	359.4	4.6	287,838.4	6.0
1999	343.7	3.9	271,532.0	5.9
1998	330.9	0.6	256,494.4	3.9
1997	328.8	10.3	246,817.9	8.0
1996	298.3	17.4	228,439.6	3.3
1995	254.0	14.2	221,077.9	3.3
1994	222.4	5.4	213,991.7	7.4
1993	211.0	2.9	199,334.9	5.1
1992	205.1	-	189,661.7	-

Footnotes:

1. Definitions of the NAICS categories included in each trade group are available through the Bureau of Statistics.
2. Other Trade Groups is equal to total sales minus the trade groups listed. Other Trade Groups includes *Furniture, Home Furnishings and Electronics Stores; Building and Outdoor Home Supplies Stores; Pharmacies and Personal Care Stores; General Merchandise Stores and Miscellaneous Retailers*, which are not released separately by Statistics Canada due to confidentiality restrictions.

Information sheet no. 61.142–Feb. 2007
Next release: March 21st, 2007

Yukon
Executive Council Office
Bureau of Statistics

Additional Information:
Government of Yukon
Executive Council Office
Bureau of Statistics (A-8C)
Box 2703, Whitehorse, Yukon Y1A 2C6
Telephone: (867) 667-5640; Fax: (867) 393-6203
E-mail: ybsinfo@gov.yk.ca
Website: www.gov.yk.ca/depts/eco/stats/index.html